

From: Jon Grizzle
To: Microsoft ATR
Date: 1/24/02 11:55am
Subject: Microsoft Settlement

I am an Electrical Engineer with 20+ years in hardware and software designing. I have seen the birth of both the MSN browser and the Netscape browser. The computer market has and is supported by customers that like friendly and intuitive computers. Early computers were very unfriendly and not intuitive. They intimidated the user. Software developers have been known to say the user is a dummy when really they were the dummies. Why software designers are. The control mechanism of the computer is the software which the software person designs, and we the user try to logically use the computer. If the mind of the software designing person is logical the logical mind of the user can easily use the computer. Consequently, the software designers mind or the computer user's mind is not logical. Which one is illogical? Through many reasons job security is not high inside Corporate America. Therefore, the designer adds complexity in his design to prevent other designers from taking their jobs away. Then only the original designer has the life long support of the design. Through Corporate America lay offs a very inexperienced new illogical designer must take over support of the old illogical design, and the logical mind of the computer user, we, must tolerate to be connected and use the computer.

I received the following message by e-mail the other day:

Some days this story rings true!

An unemployed man goes to apply for a job with AOL or Microsoft as a janitor.

The manager there arranges for him to take an aptitude test
(Floors, sweeping and cleaning).

After the test, the manager says, "You will be employed at minimum wage, \$5.15 an hour. Let me have your e-mail address, so that I can send you a form to complete and tell you where to report for work on your first day.

Taken aback, the man protests that he has neither a computer nor an e-mail address. To this the MS manager replies, "Well, then, that means that you virtually don't exist and can therefore hardly expect to be employed.

Stunned, the man leaves. Not knowing where to turn and having only \$10 in his wallet, he decides to buy a 25 LB flat of tomatoes at the supermarket. Within less than 2 hours, he sells all the tomatoes individually at 100% profit. Repeating the process several times more

that day, he ends up with almost \$100 before going to sleep that night. And thus it dawns on him that he could quite easily make a living selling tomatoes. Getting up early every day and going to bed late, he multiplies his profits quickly.

After a short time he acquires a cart to transport several dozen boxes of tomatoes, only to have to trade it in again so that he can buy a pick-up truck to support his expanding business. By the end of the second year, he is the owner of a fleet of pick-up trucks and manages a staff of a hundred former unemployed people, all selling tomatoes.

Planning for the future of his wife and children, he decides to buy some life insurance. Consulting with an insurance adviser, he picks an Insurance plan to fit his new circumstances. At the end of the telephone conversation, the adviser asks him for his e-mail address in order to send the final documents electronically.

When the man replies that he has no e-mail, the adviser is stunned, "What, you don't have e-mail? How on earth have you managed to amass such wealth without the Internet, e-mail and e-commerce? Just imagine where you would be now, if you had been connected to the Internet from the very start!"

After a moment of thought, the tomato millionaire replied, "Why, of course! I would be a floor cleaner at AOL or Microsoft!"

^^^^^^Moral of this story: ^^^^^^^

1. The Internet, e-mail and e-commerce do not need to rule your life.
2. If you don't have e-mail, but work hard, you can still become a millionaire.
3. Because you got this story via e-mail, you're probably closer to becoming a janitor than you are to becoming a millionaire.
4. If you do have a computer and e-mail, you have already been taken to the cleaners by AOL and Microsoft.

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I would like to see Corporate America stop laying off and firing their workers for making more money and saving themselves from becoming the next EMRON. Corporate America needs to work together, especially AOL & Microsoft. Take the best of the best designs and work on them together. Otherwise, a new and smaller company will win favor over the computer user and job security at AOL & Microsoft will become reality...

I have never used the Netscape browser that much, but have used the MSN browser a lot. The truth is I like what I've used and know best MSN. I don't like Netscape a change I would have to learn new things. My world is very busy. Therefore, say "I do" and get hitched the Netscape and MSN browser. It should be required that this integrated browser be in compliant to, none other, a window type operating system. I believe AOL will be the first to disagree and Microsoft will agree. It is time for some attitude adjustments from AOL. Microsoft has been a good sport, and I'm sure Bill Gates will do what best for science and technology. We all want a logical world to live in and work in. Design out all complexities by taking the extra time to simplify. Give the working people sense of job security, and will be more open to simple designs they can share with management.